

Muamer Dider

Head of Retail BiH



PROFILE

- Retail Strategy and Sales Leadership
- Team coordination and Development
- Customer Relationship Management
- Sales and Commercial Analysis

SKILLS & COMPETENCES

Retail Operations Management

Sales Strategy Development

Team Leadership

Data Analysis

Inventory and Stock Management

Customer Relationship Management

Communication and Negotiation

I am responsible for the implementation of the SAP system and the Infoart program in retail in B & H, with the aim of optimizing business processes and improving sales activities. I will focus on the successful integration of these systems to increase efficiency, cost control, and performance analysis in retail.

EXPERIENCE

1999

Sales manager/Other Company

2007-2010

Sales Manager/Perutnina Ptuj BH
Managing sales and key client relationships

2010-
Present

Head of Retail /Managing retail operations in BiH, implementing sales improvement strategies, monitoring budget, costs, and performance, and optimizing business processes.

HOBBY



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Breza, Bosna i Hercegovina